
MAURICE 'MO' B. SOQUE – CURRICULUM VITAE

Phone: 508-776-2520

Location: Primary Hawaii & Massachusetts (multi-regional experience)

PROFESSIONAL PROFILE

Maurice B. Soque is a seasoned business leader with over three decades of experience in Business Development, Project Management, and Organizational Leadership across diverse industries—including automotive distribution, telecommunications, consumer electronics, renewable energy, and international trade.

Currently an upper-management executive with GPC Hawaii, parent company of NAPA Auto Parts, he contributes to the strategic operations of a Fortune 200 enterprise with 40 locations across six Hawaiian islands. Maurice has built a career defined by entrepreneurial drive, cross-cultural leadership, and the ability to scale growth-oriented organizations.

He is a family-centered, values-driven professional with a strong reputation for integrity, discipline, and long-term commitment, reinforced through multiple federal background checks and a lifetime commitment to excellence in martial arts.

EDUCATION

Bachelor of Science in Business Administration

University of Massachusetts – Amherst

PROFESSIONAL EXPERIENCE

GPC Hawaii / NAPA Auto Parts

Upper Management Team Member

Dates: Present

- Provide executive-level oversight for operations within GPC (General Parts Company), a Fortune 200 enterprise.
- Support management of 40+ retail, distribution, and service locations across six islands in Hawaii.
- Contribute to strategic planning, business development, operational optimization, and financial performance.
- Foster team leadership, organizational alignment, and growth across the multi-island network.

Xiber, LLC. – Internet Service Provider (ISP)

Business Development

Dates: 2017–2023

Director of Business Development – Hawaii Office

Dates: 2020–2023

- Supervisor of government sales focus on the department of defense nationwide.
- Led market expansion and client acquisition for an ISP specializing in Fixed Wireless Internet.
- Fixed Wireless Definition: A broadband technology delivering high-speed internet via radio signals rather than underground cables.
- Established partnerships with commercial, municipal, and enterprise clients.
- Oversaw large-scale infrastructure deployments and project rollouts.
- Strengthened the company's competitive positioning in the Hawaii telecommunications sector.
- Extensive travel throughout U.S., especially to Washington, DC, DOD and DOD sub-contractors for customers.

Poly Products Inc LLC (Hong Kong–China)

North American Manufacturer's Representative

Dates: 2011–2017

- Represented an international manufacturer specializing in small electronics, appliances, and LED products.
- Managed import, export, and distribution channels between Asia and the U.S.

- Developed new accounts in retail, wholesale, and OEM markets.
- Guided product development opportunities based on North American consumer trends.
- Strengthened cross-cultural business relationships and supply-chain efficiency.

ENTREPRENEURIAL VENTURES

Maurice's strong entrepreneurial instincts have led him to play leadership or advisory roles in multiple start-ups:

I.T. Start-Up – Makati, Philippines

- Participated in strategy, development, and early-stage scaling of a technology venture based in Metro Manila's business district.
- Providing I.T. services and support using logmein software where technicians in Philippines take control of computer in North America to troubleshoot and repair software related issues.

Renewable Natural Gas (RNG) Start-Up – North Carolina

- Contributed to project development and market analysis for a renewable energy venture.
- RNG Definition: Methane captured from waste sources, purified, and used as clean, pipeline-quality fuel.

Core Competencies (With Brief Definitions)

- **Business Development:** Expanding markets, identifying opportunities, and securing new clients.
- **Project Management:** Planning, executing, and delivering large-scale projects on schedule and budget.
- **Strategic Planning:** Long-term forecasting, competitive analysis, and growth roadmap development.
- **International Trade:** Managing sourcing, logistics, and product flow across global supply chains.
- **Technology & Telecommunications:** Understanding wireless systems, network deployment, and technical sales.
- **Renewable Energy:** Experience with emerging clean-fuel technologies and sustainable infrastructure.
- **Leadership & Team Development:** Guiding teams toward strategic goals across diverse industries.

CERTIFICATIONS, CLEARANCES & BACKGROUND VERIFICATIONS

Maurice has undergone four separate FBI-supported background checks, demonstrating exceptional trustworthiness and compliance:

- Adoption of Daughter from Philippines
- NMLS Lending (Nationwide Mortgage Licensing System)
- LTC Firearms License
- Global Entry (U.S. Department of Homeland Security)

MARTIAL ARTS ACHIEVEMENT

8th Degree Master (Hanshi) – Uechi-Ryu Karate

- Among an elite class of karateka worldwide.
- Over 40+ years of continuous training and excellence, beginning in high school.
- Demonstrates discipline, focus, leadership, and mastery—traits reflected in his professional life.

PERSONAL BACKGROUND

- Married for 40 years; father of two college-educated children.
- Born in Long Beach, CA to parents who emigrated from the Philippines.
- Lifelong New England resident with career expansions to Hawaii and overseas markets.

PERSONAL CHARACTER & LIFESTYLE

- Committed family man.
- Non-drinker and non-smoker.
- Faithful church attendee; attends Sunday Mass at the same church where he was married.
- Known for integrity, reliability, and high moral standards.

INTERESTS & RECREATIONAL ACTIVITIES

Maurice lives an active and well-rounded lifestyle that includes:

Tennis, Ice hockey, Snow skiing, Weight training, Pickleball, Hiking, Ballroom dancing